

## 2. ACCOUNTING

### 2.2 Annual revenues by business and by country

View of the consolidated information, which includes eliminations of intercompany transactions (IFRS).  
Figures in COP million

| 2022 | Figures in million | Colombia       | Chile          | Brazil           | Peru           | Other         | Total            | Part % |
|------|--------------------|----------------|----------------|------------------|----------------|---------------|------------------|--------|
| 3M   | ENERGY             | 619.748        | 91.343         | 1.016.772        | 461.441        | 13.054        | <b>2.202.358</b> | 79,6%  |
|      | ROADS              | 68.675         | 388.614        | -                | -              | -             | <b>457.289</b>   | 16,5%  |
|      | TELECOM.           | 46.481         | 7.433          | 16.178           | 31.369         | 5.248         | <b>106.709</b>   | 3,9%   |
|      | <b>Total</b>       | <b>734.904</b> | <b>487.390</b> | <b>1.032.950</b> | <b>492.810</b> | <b>18.302</b> | <b>2.766.356</b> | 100,0% |
|      | <b>Parti %</b>     | 26,6%          | 17,6%          | 37,3%            | 17,8%          | 0,7%          | 100,0%           |        |

| 2021 | Figures in million | Colombia         | Chile            | Brazil           | Peru             | Other          | Total             | Part % |
|------|--------------------|------------------|------------------|------------------|------------------|----------------|-------------------|--------|
| 12M  | ENERGY             | 2.243.209        | 321.923          | 3.878.894        | 2.104.422        | 112.048        | <b>8.660.496</b>  | 79,4%  |
|      | ROADS              | 349.380          | 1.736.951        | -                | -                | -              | <b>2.086.331</b>  | 16,0%  |
|      | TELECOM.           | 175.680          | 31.085           | 66.374           | 115.265          | 26.310         | <b>414.714</b>    | 4,6%   |
|      | <b>Total</b>       | <b>2.768.269</b> | <b>2.089.959</b> | <b>3.945.268</b> | <b>2.219.687</b> | <b>138.358</b> | <b>11.161.541</b> | 100,0% |
|      | <b>Parti %</b>     | 24,8%            | 18,7%            | 35,3%            | 19,9%            | 1,3%           | 100,0%            |        |

| 2020 | Figures in million | Colombia         | Brazil           | Peru             | Chile            | Other          | Total             | Part % |
|------|--------------------|------------------|------------------|------------------|------------------|----------------|-------------------|--------|
|      | ENERGY             | 2.007.696        | 292.129          | 3.696.297        | 2.026.448        | 108.972        | <b>8.131.542</b>  | 80,0%  |
|      | ROADS              | 95.672           | 1.561.599        | -                | -                | -              | <b>1.657.271</b>  | 16,3%  |
|      | TELECOM.           | 158.652          | 31.213           | 64.170           | 90.481           | 34.497         | <b>379.013</b>    | 3,7%   |
|      | <b>Total</b>       | <b>2.262.020</b> | <b>1.884.941</b> | <b>3.760.467</b> | <b>2.116.929</b> | <b>143.469</b> | <b>10.167.826</b> | 100,0% |
|      | <b>Part %</b>      | 22,2%            | 18,5%            | 37,0%            | 20,8%            | 1,4%           | 100,0%            |        |

| 2019 | Figures in million | Colombia         | Brazil           | Peru             | Chile            | Other          | Total            | Part % |
|------|--------------------|------------------|------------------|------------------|------------------|----------------|------------------|--------|
|      | ENERGY             | 1.874.548        | 237.040          | 2.746.358        | 1.367.380        | 80.698         | <b>6.306.024</b> | 77,5%  |
|      | ROADS              |                  | 1.474.833        |                  |                  |                | <b>1.474.833</b> | 18,1%  |
|      | TELECOM.           | 157.718          | 31.668           | 67.911           | 72.641           | 28.213         | <b>358.151</b>   | 4,4%   |
|      | <b>Total</b>       | <b>2.032.266</b> | <b>1.743.541</b> | <b>2.814.269</b> | <b>1.440.021</b> | <b>108.911</b> | <b>8.139.008</b> | 100%   |
|      | <b>Part %</b>      | 25,0%            | 21,4%            | 34,6%            | 17,7%            | 1,3%           | 100%             |        |

| 2018 | Figures in million | Colombia         | Brazil           | Peru             | Chile            | Other          | Total            | Part %        |
|------|--------------------|------------------|------------------|------------------|------------------|----------------|------------------|---------------|
|      | ENERGY             | 1.556.171        | 2.568.990        | 1.236.283        | 102.973          | 95.070         | <b>5.559.487</b> | <b>76,8%</b>  |
|      | ROADS              |                  |                  |                  | 1.208.234        |                | <b>1.208.234</b> | <b>16,7%</b>  |
|      | TELECOM.           | 145.075          | 72.383           | 60.095           | 19.947           | 24.721         | <b>322.221</b>   | <b>4,5%</b>   |
|      | GSTR               | 144.926          |                  |                  |                  |                | <b>144.926</b>   | <b>2,0%</b>   |
|      | <b>Total</b>       | <b>1.846.172</b> | <b>2.641.373</b> | <b>1.296.378</b> | <b>1.331.154</b> | <b>119.791</b> | <b>7.234.868</b> | <b>100,0%</b> |
|      | <b>Part %</b>      | <b>25,5%</b>     | <b>36,5%</b>     | <b>17,9%</b>     | <b>18,4%</b>     | <b>1,7%</b>    | <b>100,0%</b>    |               |